

5 THINGS TO KNOW

WHEN GETTING INTO THE
LINEHAUL BUSINESS

IMPORTANT TIPS
FOR BEING A LINEHAUL
CONTRACTOR



RECRUITING DRIVERS

Recruiting is a continuous responsibility. By setting a good process in place, it will serve you in the long run by saving yourself time and hassle when filling open positions.

It takes a few steps to set a good process in place. Some of these tasks may include:

- writing a detailed job description
- advertising & promoting openings on job boards
- screening candidates in an applicant tracking system
- interviewing qualified candidates
- completing background checks

Sound like a lot to handle on your own?

We want you to fill your trucks with qualified drivers you can't refuse!

Double your recruiting efforts by having our recruiting specialists source and screen qualified applicants for you - saving you countless hours doing it all yourself.



ACQUIRING TRUCKS

Linehaul runs require tractors in your fleet. These tractors are expensive to buy and expensive to repair. It's critical that new contractors:

- budget for long-term leases on new or existing trucks
- budget for the purchase of new trucks
- take into consideration significant repairs to existing tractors



Interested in leasing?

Contact Rolling Equity Leasing (REL) to talk about a leasing program. REL is a full-service finance leasing provider focused on independent contractor financing and business support.

Partnering with industry leading truck manufacturers, they are focused on providing safe and reliable equipment at the right price to support your business needs.



#3

VEDR COMPLIANCE

It is essential for all linehaul operations to become VEDR compliant.

VEDR stands for Video Event Data Recorder, which is a video recording device that provides video insights on vehicles and their drivers that can aid in accident prevention, investigations and driver coaching.

lytx

Interested in a VEDR system?

Lytx® is an industry-leading fleet and compliance management solutions company who have harnessed the power of video and data to enable fleets to improve safety, efficiency, and productivity.



#4

ENSURING SAFETY COMPLIANCE

As a linehaul business owner, you'll be required to ensure that your drivers and managers are knowledgeable and comply with all local, state and federal regulations.

This includes agencies such as the Department of Transportation and the Federal Motor Carrier Safety Administration.

Easily become safety compliant.

One of the most important training resources we offer at eTruckBiz is our focus on safety - the Safety Focus program.

This provides continuous, documented safety training. TSP operations with steady safety-related curriculum, lessons and supported documentation to easily remain compliant with FXG safety standards and regulations ensuring your drivers are reliable and stable on the road ahead.



#5

ANALYZING SETTLEMENTS

Settlements contain a wealth of information about your operation's activity. The trick is to be able to take the data and turn it into valuable, actionable information.

At eTruckBiz, our software does this and more. In fact, our software makes paying your drivers a breeze by extracting and totaling driver activity to make payroll for the previous week's activity possible.

Analyzing a linehaul operation is hard - but we make it easy! Save time and relieve the burden of doing everything yourself. Let us handle some of the work - for you.

WANT TO KNOW MORE ABOUT LINEHAUL?

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